



Technology Inspires Possibilities

2017 PROGRAM

Midea Commercial Air-conditioner

TRAINING COURSES

Product/Technical Training and
Marketing Events



30th November, 2016

Midea CAC's Marketing Programs and Product/Technical Training...

To help you develop both product/service expertise, and also the relationship with consultants & your business network

You'll receive the high quality training and enhance collaboration among You, your Sub-distributors/Sub-agents, Midea and Consultants.



Win together, Growth together

Midea CAC is planning to ensure that the heating, air conditioning and ventilation engineers has the specialist skills and practical experience required to install and maintain the innovative new products that can improve the performance of HVAC&R systems. Also we would like to help you develop the further collaboration with the international HVAC&R channels.

In turn, this will help the employees such as sales personnel and engineers to capitalize on the growing business opportunities for companies with proven expertise.

Latest range of products

The Marketing Seminars and Product/Technical Training Courses will focus on our Latest range of products especially VRF & Chillers. But are for different purpose and differ in depth and width. Please choose carefully according to different objects.

All training is given by skilled marketing specialists/ technical engineers who will be able to provide you with extensive knowledge of the marketing information and our equipment in depth.

A general overview of the style of course content offered:

- Latest products and technologies introduction
- Global HVAC&R market overview
- Midea Commercial Air-conditioner Overseas Marketing strategy
- Installation and commissioning requirements
- Advanced service and fault finding for field engineers
- Product selection and application techniques
- Midea centralized control systems application and commissioning



Why invest in training on the latest systems

- > The rapidly growing market in VRFs and Chiller systems offers major new business opportunities
- > New technologies require wider knowledge of heating, refrigeration and safe handling techniques
- > Tighter regulations demand certified skills and renewal of existing certifications
- > Specialist training programmes provide invaluable hands-on experience in the very latest technologies

If you have any specific Training/Marketing Promotion requests outside of the scheduled program, please contact us.

2017 Training Seminar Schedule

Date	March	April	May	July
1				
2				
3				
4				MDV Elite Club Q2 Seminar
5				
6				
7				
8				
9				
10				
11		Technical Training- General Product Lineup		
12				
13				
14	Technical Training- Chiller Product Lineup in Chongqing			
15				
16			Chiller After Sales Service Training - Control, Installation, Operation & Commissioning	
17				
18		V5 X series VRF sales & technical training in-depth		
19				
20				
21				
22				
23				
24				
25		VRF After Sales Service Training (Europe, Latin America & North America)		
26				
27				
28	MDV Elite Camp Q1 Seminar			
29				
30				
31				

Date	September	October	November
1			Training (Asia & Pacific, Middle East & Africa)
2			
3			
4			
5			
6			
7			VRF After Sales Service Training (Europe, Latin America & North America)
8			
9			
10			
11			
12			
13			
14			
15			MDV Elite Camp Q4 Seminar
16			
17			
18			
19			
20			
21			
22			
23			
24			
25		Technical Training- General Product Lineup	
26	Chiller After Sales Service Training - Control, Installation, Operation & Commissioning		
27			
28			Technical Training- Chiller Product Lineup in Chongqing
29			
30			
31			

- Technical Training- Chiller Product Lineup in Chongqing
- MDV Elite Camp/MDV Elite Club in Shunde
- Technical Training- General Product Lineup in Shunde
- V5 X series VRF Sales & echnical Training in-depth in Shunde
- VRF After Sales Service Training in Shunde
- Chiller After Sales Service Training in Chongqing

Chiller product lineup training in March, Chongqing

Course 1

Products: Chiller (Large Tonnage)

Since 2004 Midea CAC held the first GLOBAL TECHNICAL TRAINING, the training has been held 25 sessions, twice every year (only once in 2007).

GLOBAL TECHNICAL TRAINING is a professional training platform for all the technical engineers. Chiller global technical training always focuses on the chiller product mechanical design, control system basic and chiller application. As a leading Chinese brand in the chiller field, our innovative chiller solutions are designed to bring efficient, reliable cooling to all types of large commercial applications.

This course is designed for consulting engineers, specifiers and sales engineers who require detailed knowledge of the specifications and the applications of Midea Screw chillers and Centrifugal chillers.

Objectives

- World chiller market overview
- Chiller product and technology presentation
- Comparison between Midea chillers and main competitors
- Case study on control system and selection software
- Facility & Reference projects visit

Who is it for

- Sales managers, project managers and sales engineers
- Marketing executives and marketing managers
- Consulting engineers, specifiers,

Duration

3 days.
Morning 09:00-12:30 Afternoon 14:00-18:00

Place

Chongqing City, China

Program

- Technical trend of chillers in the world and core technologies of Midea chillers
- Screw and centrifugal chiller design and component functionality
- Midea chillers VS the other chiller players
- Intelligent control and selection program
- Factory and reference project visit
- Key points of chiller installation
- Chiller application study: Heat recovery, Large ΔT , Ice/Water storage



Trainer

Chiller Experts and Engineers: Byron Hamm (International aerodynamic & mechanical expert), Roger Zou

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

14th March - 16th March (13th check in, and 17th check out)

MDV Elite Camp Q1 Seminar in March, Shunde

Course 2

Products: VRF, Chiller

MDV ELITE CAMP is a professional platform for the sales engineer and sales manager from the distributor/agents side, also the sub-dealers, sub-agent and sub-contractors, etc.

Through seminar, market/product training and proposal discussion, the members can master decent product knowledge and marketing experience to provide the right proposal for the projects.

This will help the distributor educate sales elites in a very short time and increase the business efficiency.

Midea MDV Elite Camp is an open platform to share our opinions and experiences; also we look forward your good suggestions. We are targeting to develop the further collaboration with the international HVAC project channels for Midea commercial AC products.

Objectives

- Global HVAC&R market overview
- Product and technology presentation
- Comparison between Midea VRF and main competitors
- Free discussion on market and products, experience sharing.
- Reference projects visit

Who is it for

- Sales managers, project managers and sales engineers
- Marketing executives and marketing managers
- Sub-dealers, sub-agent and sub-contractors are welcome

Duration

3 days. (2 days class training + 1 day city tour)

Place

Shunde, Foshan City, Guangdong, China

Program

- Midea Group and Midea CAC introduction
- Global HVAC&R market information
- Features and benefits of the VRF system
- Midea VRF Vs. Other Manufacturers' VRFs
- VRF design selection Software
- ATW Heat Pump Water Heater introduction
- Midea Chiller introduction
- Free discussion on marketing and products
- Factory, show room, laboratory visit
- Reference projects visit
- Shopping and city tour



Trainer

Marketing Specialist Peck Zhao, Amber Liu & Ferris Fu and Technical Engineers

Organizer:

Peck Zhao (Email: peck_zhao@midea.com.cn, Tel: 0086 757 26338346)

Course Date:

28th March - 30th March (27th check in, and check out on 31st.)

Biannual Technical Training in April- General Product Lineup

Course 3

Products: Full range lineup

Since 2004 Midea CAC held the first GLOBAL TECHNICAL TRAINING, the training has been held 25 sessions, twice every year (only once in 2007).

GLOBAL TECHNICAL TRAINING is a professional training platform for all the technical engineers. It always focuses on the general product knowledge, system installation, commissioning, trouble-shooting and repairing. As a leading Chinese brand in the VRF and chiller field, our innovative solutions are designed to bring efficient, reliable cooling to all types from residential to large commercial applications.

Objectives

- Detailed introduction of the product lineup and new products which includes VRF, chiller & terminal, rooftop package, heat pump water heater, control devices and software.
- Introduction of product basic specifications, main functions, key components and main features.
- Factory, testing lab and show room visit.

Who is it for

- Sales managers, project managers and sales engineers
- Purchasing Managers
- Consultants, design engineers
- Sub-dealers, sub-agent and sub-contractors

Duration

3 days.
Morning 08:30-13:00 Afternoon 14:30-18:00

Place

Shunde, foshan City, Guangdong, China

Program

- Midea Group and Midea CAC introduction
- General Product Lineup presentation
- General introduction of V5 X series VRF
- Three pipe Heat recovery VRF V4 plus R
- VRF VS. Chillers
- VRF installation Video play
- An overview of controller functions
- An overview of the IMM control system functions
- VRF design selection Software
- Factory, show room, laboratory visit
- Mid-term exam for VRF
- Air-cooled Scroll Chiller & Selection Software
- Large Tonnage Chiller & Selection Software
- Chiller Terminals
- Exam for Chiller and terminals
- Rooftop package unit
- ATW heat pump water heater
- Certificate

Trainer

Technical engineers: Roger Zou, Ivan Wang, Jimmy Liao, Mark Yang, etc. and R&D engineer to be present.

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

11th April - 13th. (10th check in, and 14th check out)

Biannual Technical Training in April- V5 X training in-depth

Course 4

Products: V5 X series VRF

Since 2004 Midea CAC held the first GLOBAL TECHNICAL TRAINING, the training has been held 25 sessions, twice every year (only once in 2007).

GLOBAL TECHNICAL TRAINING is a professional training platform for all the technical engineers. It always focuses on the general product knowledge, system installation, commissioning, trouble-shooting and repairing.

V5 X series VRF as one of Midea core products which has been proven the most innovative and reliable VRF product in the market, need to be learn by more and more customers.

Objectives

- Detailed introduction of the V5X
- Introduction of product basic specifications, main functions, and main features.
- Competition analysis
- Introduction of VRF system selection from heat load calculation, outdoor units combination, control solutions and proposal comparison

Who is it for

- Sales managers, project managers and sales engineers
- Purchasing Managers
- Consultants, design engineers
- Sub-dealers, sub-agent and sub-contractors

Duration

3 days.
Morning 09:00-12:30 Afternoon 14:00-17:30

Place

Shunde, foshan City, Guangdong, China

Program

- General Introduction of Midea Group & CAC
- General introduction of V5 X series VRF
- Competition Analysis: V5 X Vs. other players
- VRF Vs. Chillers
- VRF installation
- An overview of controller as well IMM control system functions
- World Airconditioning market information
- VRF design selection Software
- Factory, show room, laboratory visit
- Final Exam & Certificate



Trainer

Technical engineers: Jimmy Liao, Peck Zhao, Timothy Huang, Ivan Wang, etc.

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

18th April - 20th. (17th check in, and 21st check out)

Biannual Technical Training in April- After Sales Service

Course 5

Products: VRF, Network Controls

Quality installation and servicing of HVAC systems requires the technician to fully understand the principles of refrigeration and operation of refrigerant systems components. In addition they must know how to properly handle refrigerants and use the tools required to service refrigeration systems. This course teaches essential skills needed to troubleshoot VRF system problems

This after service training course focuses on the system installation, commissioning, trouble-shooting and repairing. Every participant of this training course will be issued a certificate finally as a qualification of after-sales service, but needed to pass a final exam.

Objectives

- Detailed introduction of the V5X electrical control
- Introduction of the compressor malfunction analysis and trouble shooting.
- Refrigerant system common malfunction analysis and trouble shooting.
- Midea CAC after sales service APP.
- Practical operation of VRF system in Midea after service training center.

Who is it for

- Installation, commissioning and service engineers
- Mechanical engineers
- Electric and Controls engineers

From Europe, Latin & North America

Duration

3 days.
Morning 09:00-12:30 Afternoon 14:00-17:30

Place

Shunde, foshan City, Guangdong, China

Program

- V5X Electrical Components explanation
- Compressor basic principle introduction
- Midea CAC After-Sales APP (for smart phone)
- General introduction of V5 X series VRF
- Practical Operation - VRF Installation & commissioning
- Practical Operation - Replacing compressor
- Practical Operation - IMM control system
- Practical Operation - CCM15 Smart control
- Case study-Common Malfunctions & Trouble Shooting
- Final Exam & Certificate



Trainer

After service engineers: Mark Yang, Jimmy & Nio, etc.

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

25th April - 27th. (24th check in, and 28th check out)

Chiller After Sales Service Training in May, Chongqing

Course 6

Products: Chiller

Centrifugal chillers represent a significant HVAC investment for the building owner, and each type of machine requires specific operating, servicing and maintenance practices to protect the investment. This course is intended for service technicians and operators of Midea screw & centrifugal chillers. The course covers fundamental principles of screw & centrifugal chillers with in-depth coverage of the operation and service techniques.

This after service training course focuses on the system installation, commissioning, trouble-shooting and repairing. Every participant of this training course will be issued a certificate finally as a qualification of after-sales service, but needed to pass a final exam.

Objectives

- Detailed introduction of the electrical control
- Introduction of the screw/centrifugal compressor basic knowledge, malfunction analysis and trouble shooting.
- Refrigerant system common malfunction analysis and trouble shooting.
- Practical running chiller system on-line in test lab.

Who is it for

- Installation, commissioning and service engineers
- Mechanical engineers
- Electric and Controls engineers

Duration

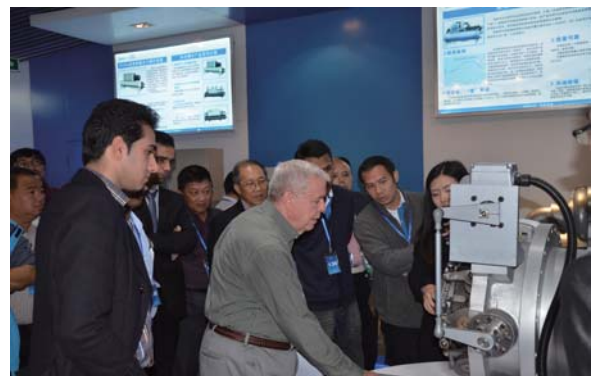
3 days. (1 day training+ 2 days lab time)
Morning 09:00-12:30
Afternoon 14:00-17:30

Place

Chongqing City, China

Program

- Day one: Theory
Chiller mechanical design, control panel basic and wiring diagrams;
Chiller installation, commissioning, maintenance and troubleshooting;
Screw and centrifugal compressor basics;
- Day Two & Three: Hands-on Labs (2 days)
Chiller control panel operation;
Chiller faults and electrical troubleshooting;
Chiller running on-line test lab;
Hands-on teardown and rebuild of a compressor.



Trainer

Chiller Experts and Engineers: Byron Hamm (International aerodynamic & mechanical expert), Roger Zou

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

16th May - 18th May (15th check in, and 19th check out)

MDV Elite Club Q3 Seminar in July, Shunde

Course 7

Products: VRF, Chiller

MDV ELITE CLUB is a program for all the consultants, design engineer, project supervisor and more who can help us to design our system and promote our products on the market. Through the periodic member gathering like conference, salon, city tour and factory visit all members can share the experience of HVAC project design and discuss the new trend of air-conditioner business.

Objectives

- Global HVAC&R market overview
- Product and technology presentation
- Comparison between Midea VRF and main competitors
- Free discussion on market and products, experience sharing.
- Reference projects visit

Who is it for

- Sales managers, project managers and sales engineers
- Marketing executives & marketing managers
- Consultants, design engineers
- HVAC professors in university
- Project designers and decision makers.

Duration

3 days. (1.5 days training + 1.5 days city tour)

Morning 09:00-12:30

Afternoon 14:00-17:00

Place

Shunde, Foshan City, Guangdong, China

Program

- Midea Group and Midea CAC introduction
- Global HVAC&R market information
- Features and benefits of the VRF system
- V5 X Product Family presentation
- Midea VRF Vs. Other players' VRFs
- VRF design selection Software
- V6 series VRF new product launching
- An overview of the IMM
- Chiller products introduction
- Free discussion on marketing and products
- Factory, show room, laboratory visit
- Reference projects visit
- Shopping and city tour



Trainer

Marketing Specialist Peck Zhao, Amber Liu & Ferris Fu and Technical Engineers

Organizer:

Peck Zhao (Email: peck_zhao@midea.com.cn, Tel: 0086 757 26338346)

Course Date:

4th July - 6th July (3rd check in, and 7th check out.)

Chiller After Sales Service Training in Sept., Chongqing

Course 8

Products: Chiller

Centrifugal chillers represent a significant HVAC investment for the building owner, and each type of machine requires specific operating, servicing and maintenance practices to protect the investment. This course is intended for service technicians and operators of Midea screw & centrifugal chillers. The course covers fundamental principles of screw & centrifugal chillers with in-depth coverage of the operation and service techniques.

This after service training course focuses on the system installation, commissioning, trouble-shooting and repairing. Every participant of this training course will be issued a certificate finally as a qualification of after-sales service, but needed to pass a final exam.

Objectives

- Detailed introduction of the electrical control
- Introduction of the screw/centrifugal compressor basic knowledge, malfunction analysis and trouble shooting.
- Refrigerant system common malfunction analysis and trouble shooting.
- Practical running chiller system on-line in test lab.

Who is it for

- Installation, commissioning and service engineers
- Mechanical engineers
- Electric and Controls engineers

Duration

3 days. (1 day training+ 2 days lab time)
Morning 09:00-12:30
Afternoon 14:00-17:30

Place

Chongqing City, China

Program

- Day one: Theory
Chiller mechanical design, control panel basic and wiring diagrams;
Chiller installation, commissioning, maintenance and troubleshooting;
Screw and centrifugal compressor basics;
- Day Two & Three: Hands-on Labs (2 days)
Chiller control panel operation;
Chiller faults and electrical troubleshooting;
Chiller running on-line test lab;
Hands-on teardown and rebuild of a compressor.



Trainer

Chiller Experts and Engineers: Byron Hamm (International aerodynamic & mechanical expert), Roger Zou

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

26th Sept. - 28th, Sept. (25th check in, and 29th Sept. check out)

Biannual Technical Training in Oct - General Product Lineup

Course 9

Products: Full range lineup

Since 2004 Midea CAC held the first GLOBAL TECHNICAL TRAINING, the training has been held 25 sessions, twice every year (only once in 2007).

GLOBAL TECHNICAL TRAINING is a professional training platform for all the technical engineers. It always focuses on the general product knowledge, system installation, commissioning, trouble-shooting and repairing. As a leading Chinese brand in the chiller field, our innovative chiller solutions are designed to bring efficient, reliable cooling to all types of large commercial applications.

Objectives

- Detailed introduction of the product lineup and new products which includes VRF, chiller & terminal, rooftop package, heat pump water heater, control devices and software.
- Introduction of product basic specifications, main functions, key components and main features.

Who is it for

- Sales managers, project managers and sales engineers
- Purchasing Managers
- Consultants, design engineers
- Sub-dealers, sub-agent and sub-contractors are welcome

Duration

3 days.
Morning 08:30-13:00 Afternoon

Place

Shunde, foshan City, Guangdong, China

Program

- Midea Group and Midea CAC introduction
- General Product Lineup presentation
- Midea VRF Products
- General introduction of V5 X series VRF
- Three pipe Heat recovery VRF V4 plus R series
- VRF VS. Chillers
- VRF installation Video play
- An overview of controller functions
- An overview of the IMM control system functions
- VRF design selection Software
- Factory, show room, laboratory visit
- Mid-term exam for VRF
- Air-cooled Scroll Chiller & Selection Software
- Large Tonnage Chiller & Selection Software
- Chiller Terminals
- Exam for Chiller and terminals
- Rooftop package unit

Trainer

Technical engineers: Roger Zou, Ivan Wang, Jimmy Liao, Mark Yang, etc. and R&D engineer to be present.

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

25th Oct. - 27th Oct. (24th check in, and 28th check out)

Biannual Technical Training in November- After Sales Service

Course 10

Products: VRF, Network Controls

Quality installation and servicing of HVAC systems requires the technician to fully understand the principles of refrigeration and operation of refrigerant systems components. In addition they must know how to properly handle refrigerants and use the tools required to service refrigeration systems. This course teaches essential skills needed to troubleshoot VRF system problems

This after service training course focuses on the system installation, commissioning, trouble-shooting and repairing. Every participant of this training course will be issued a certificate finally as a qualification of after-sales service, but needed to pass a final exam.

Objectives

- Detailed introduction of the V5X electrical control
- Introduction of the compressor malfunction analysis and trouble shooting.
- Refrigerant system common malfunction analysis and trouble shooting.
- Midea CAC after sales service APP.
- Practical operation of VRF system in Midea after service training center.

Who is it for

- Installation, commissioning and service engineers
 - Mechanical engineers
 - Electric and Controls engineers
- From Asia & Pacific, Africa, Middle East.

Duration

3 days.
Morning 09:00-12:30 Afternoon 14:00-17:30

Place

Shunde, foshan City, Guangdong, China

Trainer

Technical engineers: Mark Yang, Jimmy & Nio, etc.

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

31st, Oct. -2nd Nov. (30th Oct. check in, and 3rd Nov. check out)

Program

- V5X Electrical Components explanation
- Compressor basic principle introduction
- Midea CAC After-Sales APP (for smart phone)
- General introduction of V5 X series VRF
- Practical Operation - VRF Installation & commissioning
- Practical Operation - Replacing compressor
- Practical Operation - IMM control system
- Practical Operation - CCM15 Smart control
- Case study-Common Malfunctions & Trouble Shooting
- Final Exam & Certificate



Biannual Technical Training in November- After Sales Service

Course 11

Products: VRF, Network Controls

Quality installation and servicing of HVAC systems requires the technician to fully understand the principles of refrigeration and operation of refrigerant systems components. In addition they must know how to properly handle refrigerants and use the tools required to service refrigeration systems. This course teaches essential skills needed to troubleshoot VRF system problems

This after service training course focuses on the system installation, commissioning, trouble-shooting and repairing. Every participant of this training course will be issued a certificate finally as a qualification of after-sales service, but needed to pass a final exam.

Objectives

- Detailed introduction of the V5X electrical control
- Introduction of the compressor malfunction analysis and trouble shooting.
- Refrigerant system common malfunction analysis and trouble shooting.
- Midea CAC after sales service APP.
- Practical operation of VRF system in Midea after service training center.

Who is it for

- Installation, commissioning and service engineers
- Mechanical engineers
- Electric and Controls engineers

From Europe, Latin & North America

Duration

3 days.
Morning 09:00-12:30 Afternoon 14:00-17:30

Place

Shunde, foshan City, Guangdong, China

Trainer

Technical engineers: Mark Yang, Jimmy & Nio, etc.

Program

- V5X VRF Electrical Components explanation
- Compressor basic principle introduction
- Midea CAC After-Sales APP (for smart phone)
- General introduction of V5 X series VRF
- Practical Operation - VRF Installation & commissioning
- Practical Operation - Replacing compressor
- Practical Operation - IMM control system
- Practical Operation - CCM15 Smart control
- Case study-Common Malfunctions & Trouble Shooting
- Final Exam & Certificate



Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

7th Nov. - 9th. Nov (6th check in, and 10th check out)

MDV Elite Camp Q4 Seminar in November, Shunde

Course 12

Products: VRF, Chiller

MDV ELITE CAMP is a professional platform for the sales engineer and sales manager from the distributor/agents side, as well the sub-dealers, sub-agent and sub-contractors, etc.

Through seminar, market/product training and proposal discussion, the members can master decent product knowledge and marketing experience to provide the right proposal for the projects.

This will help the distributor educate sales elites in a very short time and increase the business efficiency.

Midea MDV Elite Camp is an open platform to share our opinions and experiences; also we look forward your good suggestions. We are targeting to develop the further collaboration with the international HVAC project channels for Midea commercial air-conditioning products.

Objectives

- Global HVAC&R market overview
- Product and technology presentation
- Comparison between Midea VRF and main competitors
- Free discussion on market and products, experience sharing.
- Reference projects visit

Who is it for

- Sales managers, project managers and sales engineers
- Marketing executives and marketing managers
- Sub-dealers, sub-agent and sub-contractors are welcome

Duration

3 days. (2 days class training + 1 day city tour)
Morning 09:00-12:30 Afternoon 14:00-18:00

Place

Shunde, Foshan City, Guangdong, China

Program

- Midea Group and Midea CAC introduction
- Global HVAC&R market information
- Features and benefits of the VRF system
- Video play of VRF Product Family
- Midea VRF Vs. Other Manufacturers' VRFs
- VRF design selection Software
- V5 X brief introduction and video play
- An overview of the IMM control software functions
- ATW Heat Pump Water Heater introduction
- Air-cooled Chiller introduction
- Water-cooled Chiller introduction
- Free discussion on marketing and products
- Factory, show room, laboratory visit
- Reference projects visit
- Shopping and city tour

Trainer

Marketing Specialist Peck Zhao, Amber Liu, Ferris Fu, Bill Song, Alex Zhou, etc.

Organizer:

Peck Zhao (Email: peck_zhao@midea.com.cn, Tel: 0086 757 26338346)

Course Date:

14th Nov. - 16th. Nov (13th check in, and 17th check out)

Chiller product lineup training in November, Chongqing

Course 13

Products: Chiller (Large Tonnage)

Since 2004 Midea CAC held the first GLOBAL TECHNICAL TRAINING, the training has been held 25 sessions, twice every year (only once in 2007).

GLOBAL TECHNICAL TRAINING is a professional training platform for all the technical engineers. Chiller global technical training always focuses on the chiller product mechanical design, control system basic and chiller application. As a leading Chinese brand in the chiller field, our innovative chiller solutions are designed to bring efficient, reliable cooling to all types of large commercial applications.

This course is designed for consulting engineers, specifiers and sales engineers who require detailed knowledge of the specifications and the applications of Midea Screw chillers and Centrifugal chillers.

Objectives

- World chiller market overview
- Product and technology presentation
- Comparison between Midea chillers and main competitors
- Free discussion on market and products, experience sharing.
- Facility & Reference projects visit

Who is it for

- Sales managers, project managers and sales engineers
- Marketing executives and marketing managers
- consulting engineers, specifiers,

Duration

3 days.
Morning 09:00-12:30 Afternoon 14:00-18:00

Place

Chongqing City, China

Trainer

Chiller Experts and Engineers: Byron Hamm (International aerodynamic & mechanical expert), Roger Zou

Organizer:

Jason Wang (Email: jason_wang@midea.com.cn , Tel: 0086 757 26336455)

Course Date:

28th Nov. – 30th Nov.(27th check in, and 31st check out)

Program

- Technical trend of chillers in the world and core technologies of Midea chillers
- Screw and centrifugal chiller design and component functionality
- Midea chillers VS the other chiller players
- Intelligent control system and selection program
- Factory and reference project visit
- Key points of chiller installation
- Chiller application study: Heat recovery, Large ΔT , Ice/Water storage

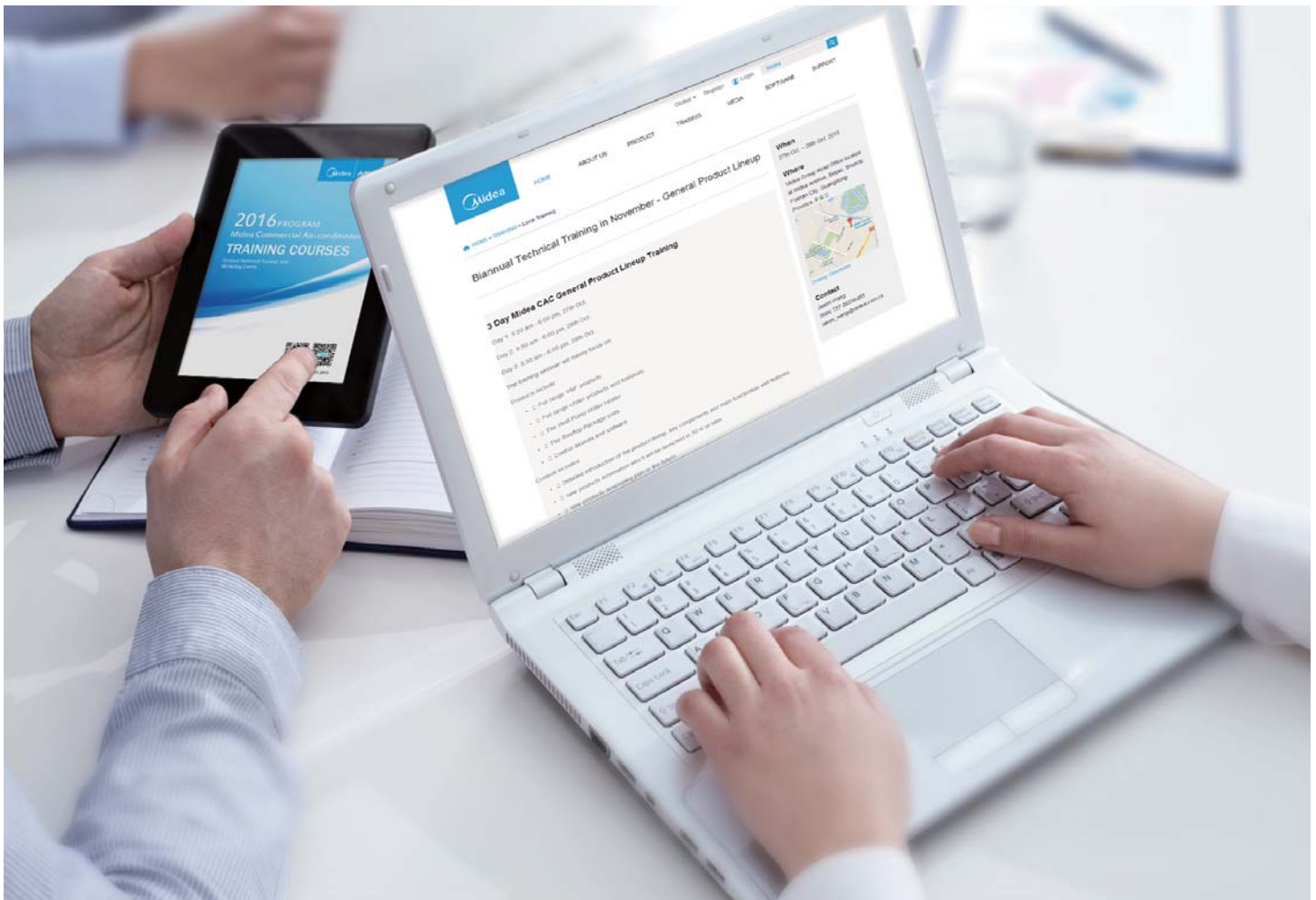


To book a place on one of the Midea CAC Marketing Activities or product training courses,

Please go to Midea CAC web site address: <http://cac.midea.com>, click the menu 'training'-'Local training ' to find the closest training course and submit your registration.

Also you can directly send your confirm form to the sales person or organizer. For more details please refer to the next page 19&20.

For all after sales service courses (VRF and chillers), please contact your sales person directly for further information. These courses are designed for experienced technicians to gain understanding of maintaining and troubleshooting Midea equipment. The participants will be given opportunities to practise operation the equipment as well involves troubleshooting exercises on actual unit in sample room.



Course Venues, Travel and Accommodation

Most of the courses are conducted at Midea Group Head Office located at Midea Avenue, Beijiao, Shunde, Foshan City, Guangdong Province, P.R.C

The chiller product and after service training will be held in Midea CAC Chongqing factory, in Chayuan Industrial Zone, Chongqing city, P.R.C.

Midea will offer hotel accommodation during the conference, arrange arrival and departure ground transportation between [Baiyun \(Guangzhou\) airport and the venue \(Midea HQ\)](#).

The chiller product and after service training will be held in Chongqing city, please be noted that the arrival terminal is [Jiangbei \(Chongqing\) international airport \(closest and most convenient\)](#) , we'll arrange arrival and departure transportation between Jiangbei (Chongqing) international airport and the venue (Midea CAC Chongqing Factory) accordingly.

All participants will be provided with lunch/Dinner, course notes, pens and other required, CD/USB flash disk's containing training materials/ Videos/ technical service manuals or technical data manuals.

Please note, these courses are provided at no charge by Midea CAC.

Midea CAC Training Request Form

To confirm your attendance and to help us provide better services during the conference, we would like to ask you to fill out the attached [Guest Information Form](#) to have your information to register one of the training courses. For all courses as above, please complete one form per course required.

Please return your [confirmation form and a copy of your business card](#) as well.

Please send your confirmation response back to us back to us more than 4 weeks prior to course date or as the invitation letter required, and your flight information more than 2 week prior to course date. Please return to the sales person who sent you the mail, or directly to the organizer of each event.

If you could not attend the registered course, please send the cancellations more than 2 weeks prior to course date.

Cancellations will only be accepted in writing emails.

We reserve the right to postpone or cancel any training course. Should this occur we will endeavor to accommodate your original request at the earliest opportunity.

For more information please contact us directly.

Guest Information Form

Company Info	Company name: _____		
	Location: (Country / Region and City)._____		
Preferred Course:	Please tick as appropriate (one form per course required, if you prefer more courses, please complete more forms and submit):		
	<input type="checkbox"/>	Course 1	Chiller product lineup training in March, Chongqing
	<input type="checkbox"/>	Course 2	MDV Elite Camp Q1 Seminar in March, Shunde
	<input type="checkbox"/>	Course 3	Biannual Technical Training in April- General Product Lineup
	<input type="checkbox"/>	Course 4	V5 X series VRF Sales Training in-depth in Shunde
	<input type="checkbox"/>	Course 5	Biannual Technical Training in April- After Sales Service Training
	<input type="checkbox"/>	Course 6	Chiller After Sales Service Training in May, Chongqing
	<input type="checkbox"/>	Course 7	MDV Elite Club Q2 Seminar in July, Shunde
	<input type="checkbox"/>	Course 8	Chiller After Sales Service Training in September, Chongqing
	<input type="checkbox"/>	Course 9	Biannual Technical Training in Oct.- General Product Lineup
	<input type="checkbox"/>	Course 10	Biannual Technical Training in Oct.- After Sales Service Training
	<input type="checkbox"/>	Course 11	Biannual Technical Training in Nov.- After Sales Service Training
	<input type="checkbox"/>	Course 12	MDV Elite Camp Q4 Seminar in November, Shunde
	<input type="checkbox"/>	Course 13	Chiller product lineup training in November, Chongqing
Attendee Information		Attendee 1	Attendee 2
	Name		
	Business Title:		
	Email:		
	Mobile:		
Flight information:	Arrival & Return	Arrival ticket information: flight no. arrival airport arrival time	Return ticket information: flight no. departure airport departure time
Special Dietary Requirements	Meal preference:		
	Attendee 1:	Attendee 2:	
	1, Chinese food	2, Western meal	
	3, Muslim meal	4, Indian vegetarian food	
	Any Food Taboo? please write here: (e.g. can't eat Pork)		

Please return your confirmation forms back to us more than **4 weeks prior to course date**, and your flight information more than **2 week prior to course date**. Earlier submission is appreciated.

Please return to the sales person who sent you the mail, or directly to the organizer:

Contact: Mr. Peck Zhao (赵发义)

Email: peck_zhao@midea.com.cn Tel: +86-757-2633 8346 Mobile: +86-13600320996

Note: We reserve the right to postpone or cancel any training course. Should this occur we will endeavor to accommodate your original request at the earliest opportunity.

Climate Solutions For Green Environments



Midea Commercial Air Conditioner Division

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